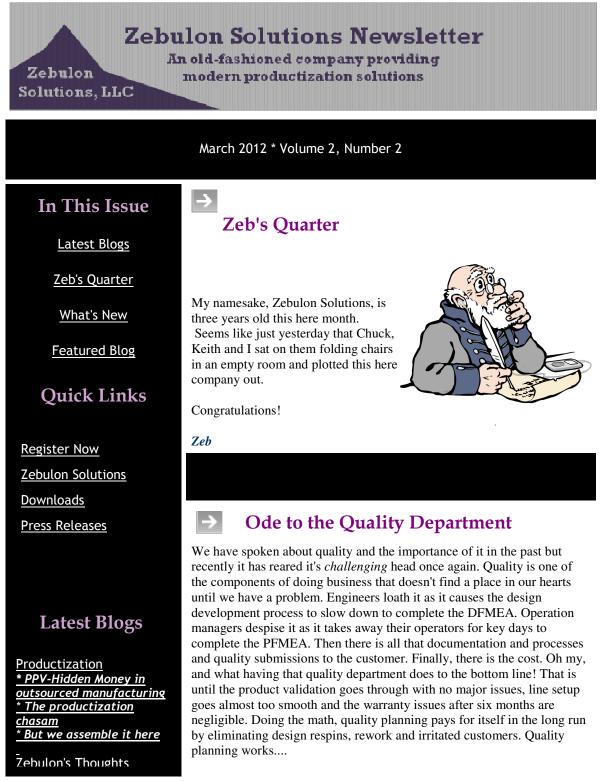
## Chuck

From: Sent: To: Subject: Keith Howard, Zebulon Solutions LLC [keith@zebulonsolutions.com] Tuesday, March 13, 2012 3:45 PM chuck@zebulonsolutions.com News from Zebulon Solutions LLC

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Give us a call, we can help.

Zebulon Solutions started as a services company centered on assisting companies like yours to getting your products into production faster, cheaper and above all smarter. This is what we have done for collectively more than 100 years. But, for now, enjoy the slow down and the Holidays. You deserve the break. Good work.

Keith

## **Featured Blog**

## **PPV-Hidden money in outsourced manufacturing**

There are three letters that anyone who outsources manufacturing should know: P.P.V.

Stands for Purchase Price Variance. It's an accounting term actually, used to account for the difference between the the actual price paid to the vendor(s) and standard cost of a purchased component or assembly. PPV is a balance sheet item and accumulates debits and credits of these differences. Eventually PPV is "emptied" to the P&L, either for good or bad.

<<<u>more</u>>>

Chuck

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